



4th Quarter 2017

Shelby County - Sales by Zip Code

| Zip Code | 4th Quarter 2016 | | | | 4th Quarter 2017 | | | | % Change from 4th Quarter 2016 | | | |
|-------------------------------------|------------------|--------------|---------------|--------------------|------------------|--------------|---------------|--------------------|--------------------------------|--------------|---------------|--------------------|
| | # of Sales | Average Size | Average Price | Average Price / Ft | # of Sales | Average Size | Average Price | Average Price / Ft | # of Sales | Average Size | Average Price | Average Price / Ft |
| 38002 - Arlington | <u>262</u> | 2,654 | \$260,932 | \$95 | <u>262</u> | 2,580 | \$266,518 | \$98 | 0.0% | -2.8% | 2.1% | 3.2% |
| 38016 - Cordova-North | <u>285</u> | 2,267 | \$166,147 | \$72 | <u>290</u> | 2,234 | \$179,235 | \$79 | 1.8% | -1.5% | 7.9% | 9.7% |
| 38017 - Collierville | <u>295</u> | 2,910 | \$331,735 | \$106 | <u>269</u> | 3,085 | \$373,618 | \$113 | -8.8% | 6.0% | 12.6% | 6.6% |
| 38018 - Cordova-South | <u>253</u> | 2,110 | \$167,633 | \$76 | <u>264</u> | 2,226 | \$190,141 | \$82 | 4.3% | 5.5% | 13.4% | 7.9% |
| 38028 - Eads | <u>9</u> | 3,953 | \$424,700 | \$107 | <u>18</u> | 3,978 | \$519,674 | \$131 | 100.0% | 0.6% | 22.4% | 22.4% |
| 38053 - Millington | <u>102</u> | 1,687 | \$112,132 | \$67 | <u>84</u> | 1,804 | \$143,635 | \$79 | -17.6% | 6.9% | 28.1% | 17.9% |
| 38103 - Downtown | <u>99</u> | 1,617 | \$273,194 | \$167 | <u>91</u> | 1,704 | \$284,269 | \$160 | -8.1% | 5.4% | 4.1% | -4.2% |
| 38104 - Midtown | <u>108</u> | 1,902 | \$183,841 | \$97 | <u>99</u> | 2,065 | \$214,279 | \$103 | -8.3% | 8.6% | 16.6% | 6.2% |
| 38105 - Greenlaw | <u>12</u> | 1,483 | \$38,678 | \$26 | <u>9</u> | 1,517 | \$64,278 | \$42 | -25.0% | 2.3% | 66.2% | 61.5% |
| 38106 - West Person/Elvis Presley | <u>47</u> | 1,492 | \$22,946 | \$15 | <u>50</u> | 1,283 | \$24,510 | \$19 | 6.4% | -14.0% | 6.8% | 26.7% |
| 38107 - North Memphis | <u>66</u> | 1,670 | \$83,652 | \$46 | <u>64</u> | 1,605 | \$71,378 | \$44 | -3.0% | -3.9% | -14.7% | -4.3% |
| 38108 - Jackson/Farmville | <u>48</u> | 1,143 | \$25,851 | \$23 | <u>49</u> | 1,130 | \$27,600 | \$24 | 2.1% | -1.1% | 6.8% | 4.3% |
| 38109 - Westwood | <u>124</u> | 1,253 | \$39,922 | \$32 | <u>157</u> | 1,374 | \$49,513 | \$36 | 26.6% | 9.7% | 24.0% | 12.5% |
| 38111 - University | <u>217</u> | 1,612 | \$147,847 | \$92 | <u>251</u> | 1,560 | \$139,785 | \$90 | 15.7% | -3.2% | -5.5% | -2.2% |
| 38112 - Rhodes College | <u>78</u> | 1,607 | \$126,764 | \$79 | <u>73</u> | 1,843 | \$163,329 | \$89 | -6.4% | 14.7% | 28.8% | 12.7% |
| 38114 - Defense Depot | <u>76</u> | 1,342 | \$34,177 | \$25 | <u>55</u> | 1,288 | \$37,783 | \$29 | -27.6% | -4.0% | 10.6% | 16.0% |
| 38115 - Hickory Hill North | <u>119</u> | 1,689 | \$74,071 | \$44 | <u>123</u> | 1,669 | \$86,012 | \$52 | 3.4% | -1.2% | 16.1% | 18.2% |
| 38116 - Whitehaven | <u>104</u> | 1,782 | \$71,570 | \$40 | <u>138</u> | 1,621 | \$68,858 | \$42 | 32.7% | -9.0% | -3.8% | 5.0% |
| 38117 - East Central/Poplar Perkins | <u>209</u> | 1,931 | \$210,418 | \$108 | <u>246</u> | 1,798 | \$198,532 | \$110 | 17.7% | -6.9% | -5.6% | 1.9% |
| 38118 - Oakhaven/Parkway Village | <u>177</u> | 1,408 | \$53,714 | \$38 | <u>182</u> | 1,361 | \$62,245 | \$45 | 2.8% | -3.3% | 15.9% | 18.4% |
| 38119 - Quince/Ridgeway | <u>108</u> | 2,321 | \$181,626 | \$78 | <u>102</u> | 2,324 | \$206,377 | \$89 | -5.6% | 0.1% | 13.6% | 14.1% |
| 38120 - River Oaks | <u>85</u> | 2,414 | \$252,138 | \$104 | <u>72</u> | 2,917 | \$356,727 | \$120 | -15.3% | 20.8% | 41.5% | 15.4% |
| 38122 - Berclair | <u>142</u> | 1,332 | \$74,003 | \$56 | <u>154</u> | 1,296 | \$62,839 | \$48 | 8.5% | -2.7% | -15.1% | -14.3% |
| 38125 - Southeast Shelby County | <u>157</u> | 2,367 | \$178,976 | \$73 | <u>147</u> | 2,243 | \$184,844 | \$81 | -6.4% | -5.2% | 3.3% | 11.0% |
| 38126 - South Memphis | <u>4</u> | 1,752 | \$49,736 | \$20 | <u>3</u> | 1,081 | \$63,000 | \$34 | -25.0% | -38.3% | 26.7% | 70.0% |
| 38127 - Frayser | <u>229</u> | 1,330 | \$33,841 | \$25 | <u>192</u> | 1,245 | \$35,409 | \$28 | -16.2% | -6.4% | 4.6% | 12.0% |
| 38128 - Raleigh | <u>195</u> | 1,520 | \$62,012 | \$40 | <u>198</u> | 1,545 | \$72,797 | \$47 | 1.5% | 1.6% | 17.4% | 17.5% |
| 38133 - Bartlett/Brunswick | <u>123</u> | 2,168 | \$182,344 | \$81 | <u>97</u> | 1,943 | \$177,256 | \$87 | -21.1% | -10.4% | -2.8% | 7.4% |
| 38134 - Bartlett | <u>145</u> | 1,797 | \$110,825 | \$62 | <u>186</u> | 1,710 | \$117,168 | \$69 | 28.3% | -4.8% | 5.7% | 11.3% |
| 38135 - Bartlett/Ellendale | <u>139</u> | 2,051 | \$158,630 | \$76 | <u>129</u> | 2,043 | \$175,152 | \$85 | -7.2% | -0.4% | 10.4% | 11.8% |
| 38138 - Germantown | <u>165</u> | 2,823 | \$289,975 | \$100 | <u>122</u> | 2,831 | \$304,478 | \$101 | -26.1% | 0.3% | 5.0% | 1.0% |
| 38139 - Germantown East | <u>81</u> | 3,849 | \$449,786 | \$115 | <u>100</u> | 3,809 | \$459,625 | \$118 | 23.5% | -1.0% | 2.2% | 2.6% |
| 38141 - Hickory Hill South | <u>116</u> | 1,507 | \$86,604 | \$57 | <u>153</u> | 1,541 | \$97,152 | \$63 | 31.9% | 2.3% | 12.2% | 10.5% |
| All | 4,379 | 1,974 | \$159,919 | \$78 | 4,429 | 1,951 | \$169,425 | \$83 | 1.1% | -1.2% | 5.9% | 6.4% |
| Median | | | \$123,000 | | | | \$132,500 | | | | 7.7% | |

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