



January 2017

Shelby County - Sales by Zip Code

Zip Code	January 2016				January 2017				% Change from January 2016			
	# of Sales	Average Size	Average Price	Average Price / Ft	# of Sales	Average Size	Average Price	Average Price / Ft	# of Sales	Average Size	Average Price	Average Price / Ft
38002 - Arlington	55	2,320	\$213,089	\$82	77	2,570	\$239,121	\$89	40.0%	10.8%	12.2%	8.5%
38016 - Cordova-North	57	2,326	\$171,872	\$73	68	2,126	\$156,238	\$72	19.3%	-8.6%	-9.1%	-1.4%
38017 - Collierville	49	2,972	\$301,584	\$99	48	3,227	\$366,528	\$103	-2.0%	8.6%	21.5%	4.0%
38018 - Cordova-South	61	1,979	\$148,192	\$72	61	2,099	\$168,491	\$74	0.0%	6.1%	13.7%	2.8%
38028 - Eads	2	3,538	\$424,200	\$120	5	3,897	\$353,600	\$91	150.0%	10.1%	-16.6%	-24.2%
38053 - Millington	23	1,665	\$103,707	\$62	24	1,395	\$86,522	\$62	4.3%	-16.2%	-16.6%	0.0%
38103 - Downtown	17	1,403	\$213,207	\$152	23	1,666	\$296,839	\$178	35.3%	18.7%	39.2%	17.1%
38104 - Midtown	26	2,010	\$194,997	\$98	25	1,966	\$174,676	\$89	-3.8%	-2.2%	-10.4%	-9.2%
38105 - Greenlaw	2	2,019	\$67,000	\$33	1	1,032	\$62,000	\$60	-50.0%	-48.9%	-7.5%	81.8%
38106 - West Person/Elvis Presley	8	1,273	\$10,136	\$8	13	1,426	\$28,888	\$20	62.5%	12.0%	185.0%	150.0%
38107 - North Memphis	11	1,794	\$88,966	\$50	22	1,329	\$67,545	\$43	100.0%	-25.9%	-24.1%	-14.0%
38108 - Jackson/Farmville	11	1,042	\$17,843	\$17	10	1,358	\$37,605	\$28	-9.1%	30.3%	110.8%	64.7%
38109 - Westwood	29	1,259	\$31,808	\$25	46	1,292	\$41,937	\$32	58.6%	2.6%	31.8%	28.0%
38111 - University	51	1,457	\$86,836	\$60	64	1,813	\$160,017	\$87	25.5%	24.4%	84.3%	45.0%
38112 - Rhodes College	20	1,536	\$98,448	\$64	20	1,711	\$112,034	\$65	0.0%	11.4%	13.8%	1.6%
38114 - Defense Depot	18	1,145	\$23,742	\$21	22	1,363	\$55,904	\$41	22.2%	19.0%	135.5%	95.2%
38115 - Hickory Hill North	25	1,762	\$71,208	\$40	32	1,709	\$75,035	\$44	28.0%	-3.0%	5.4%	10.0%
38116 - Whitehaven	28	1,711	\$64,382	\$38	31	1,697	\$62,940	\$37	10.7%	-0.8%	-2.2%	-2.6%
38117 - East Central/Poplar Perkins	53	1,683	\$171,950	\$102	69	1,914	\$191,243	\$100	30.2%	13.7%	11.2%	-2.0%
38118 - Oakhaven/Parkway Village	53	1,622	\$50,437	\$31	65	1,429	\$58,659	\$41	22.6%	-11.9%	16.3%	32.3%
38119 - Quince/Ridgeway	21	2,184	\$166,305	\$76	24	2,327	\$155,471	\$67	14.3%	6.5%	-6.5%	-11.8%
38120 - River Oaks	27	2,832	\$314,878	\$111	15	2,121	\$183,020	\$86	-44.4%	-25.1%	-41.9%	-22.5%
38122 - Berclair	34	1,418	\$50,357	\$36	27	1,264	\$55,440	\$44	-20.6%	-10.9%	10.1%	22.2%
38125 - Southeast Shelby County	38	2,016	\$137,633	\$67	44	2,196	\$153,633	\$66	15.8%	8.9%	11.6%	-1.5%
38126 - South Memphis	2	1,417	\$21,750	\$15	1	906	\$4,500	\$5	-50.0%	-36.1%	-79.3%	-66.7%
38127 - Frayser	55	1,276	\$22,814	\$18	61	1,279	\$30,870	\$24	10.9%	0.2%	35.3%	33.3%
38128 - Raleigh	39	1,587	\$58,167	\$37	63	1,515	\$56,014	\$37	61.5%	-4.5%	-3.7%	0.0%
38133 - Bartlett/Brunswick	15	2,016	\$169,951	\$70	29	1,723	\$171,183	\$85	93.3%	-14.5%	0.7%	21.4%
38134 - Bartlett	36	1,675	\$88,221	\$53	44	1,710	\$113,788	\$67	22.2%	2.1%	29.0%	26.4%
38135 - Bartlett/Ellendale	42	1,985	\$142,404	\$70	46	1,924	\$146,035	\$74	9.5%	-3.1%	2.5%	5.7%
38138 - Germantown	22	2,153	\$224,906	\$95	34	2,893	\$262,357	\$91	54.5%	34.4%	16.7%	-4.2%
38139 - Germantown East	14	3,791	\$427,265	\$105	9	4,190	\$600,207	\$129	-35.7%	10.5%	40.5%	22.9%
38141 - Hickory Hill South	24	1,630	\$87,241	\$54	29	1,475	\$82,731	\$56	20.8%	-9.5%	-5.2%	3.7%
All	968	1,858	\$133,266	\$68	1,152	1,872	\$143,062	\$72	19.0%	0.8%	7.4%	5.9%
Median			\$97,500				\$105,900				8.6%	

Chandler Reports helps you stay in the know.

For professionals that want to stay one step ahead of their competition, Chandler Reports arms you with the critical information you need. Through our extensive database, you can keep tabs on your competitors, stay abreast of absorption rates, and make better decisions on where to take your business.

Over 35 years in the business gives us the insight to know what you need. That's why we offer reports that help you assess trends, analyze subdivisions, value properties, and spot money-making opportunities.