



April 2017

## Shelby County - Sales by Zip Code

| Zip Code                            | April 2016 |              |               |                    | April 2017 |              |               |                    | % Change from April 2016 |              |               |                    |
|-------------------------------------|------------|--------------|---------------|--------------------|------------|--------------|---------------|--------------------|--------------------------|--------------|---------------|--------------------|
|                                     | # of Sales | Average Size | Average Price | Average Price / Ft | # of Sales | Average Size | Average Price | Average Price / Ft | # of Sales               | Average Size | Average Price | Average Price / Ft |
| 38002 - Arlington                   | 113        | 2,446        | \$227,540     | \$91               | 84         | 2,445        | \$238,604     | \$95               | -25.7%                   | 0.0%         | 4.9%          | 4.4%               |
| 38016 - Cordova-North               | 98         | 2,135        | \$163,538     | \$75               | 85         | 2,189        | \$163,087     | \$74               | -13.3%                   | 2.5%         | -0.3%         | -1.3%              |
| 38017 - Collierville                | 106        | 2,970        | \$314,066     | \$104              | 86         | 2,966        | \$348,455     | \$110              | -18.9%                   | -0.1%        | 10.9%         | 5.8%               |
| 38018 - Cordova-South               | 71         | 2,166        | \$163,725     | \$73               | 73         | 2,240        | \$183,180     | \$79               | 2.8%                     | 3.4%         | 11.9%         | 8.2%               |
| 38028 - Eads                        | 3          | 6,244        | \$588,000     | \$94               | 7          | 3,077        | \$371,843     | \$122              | 133.3%                   | -50.7%       | -36.8%        | 29.8%              |
| 38053 - Millington                  | 28         | 1,751        | \$116,808     | \$67               | 30         | 1,857        | \$128,375     | \$67               | 7.1%                     | 6.1%         | 9.9%          | 0.0%               |
| 38103 - Downtown                    | 31         | 1,676        | \$256,822     | \$151              | 35         | 1,513        | \$250,672     | \$163              | 12.9%                    | -9.7%        | -2.4%         | 7.9%               |
| 38104 - Midtown                     | 42         | 1,930        | \$191,819     | \$100              | 53         | 1,807        | \$193,549     | \$107              | 26.2%                    | -6.4%        | 0.9%          | 7.0%               |
| 38105 - Greenlaw                    | 2          | 1,870        | \$31,715      | \$17               | 4          | 1,318        | \$74,779      | \$57               | 100.0%                   | -29.5%       | 135.8%        | 235.3%             |
| 38106 - West Person/Elvis Presley   | 26         | 1,292        | \$19,695      | \$15               | 19         | 1,153        | \$13,241      | \$11               | -26.9%                   | -10.8%       | -32.8%        | -26.7%             |
| 38107 - North Memphis               | 23         | 1,551        | \$69,637      | \$45               | 14         | 1,916        | \$136,623     | \$71               | -39.1%                   | 23.5%        | 96.2%         | 57.8%              |
| 38108 - Jackson/Farmville           | 20         | 1,094        | \$16,014      | \$15               | 25         | 1,041        | \$27,644      | \$27               | 25.0%                    | -4.8%        | 72.6%         | 80.0%              |
| 38109 - Westwood                    | 53         | 1,283        | \$43,345      | \$34               | 49         | 1,233        | \$33,253      | \$27               | -7.5%                    | -3.9%        | -23.3%        | -20.6%             |
| 38111 - University                  | 81         | 1,507        | \$126,600     | \$84               | 74         | 1,456        | \$141,350     | \$92               | -8.6%                    | -3.4%        | 11.7%         | 9.5%               |
| 38112 - Rhodes College              | 30         | 1,529        | \$96,654      | \$63               | 26         | 1,778        | \$150,819     | \$85               | -13.3%                   | 16.3%        | 56.0%         | 34.9%              |
| 38114 - Defense Depot               | 14         | 1,437        | \$27,786      | \$19               | 24         | 1,328        | \$30,147      | \$23               | 71.4%                    | -7.6%        | 8.5%          | 21.1%              |
| 38115 - Hickory Hill North          | 42         | 1,648        | \$62,332      | \$38               | 50         | 1,786        | \$67,442      | \$38               | 19.0%                    | 8.4%         | 8.2%          | 0.0%               |
| 38116 - Whitehaven                  | 46         | 1,628        | \$66,730      | \$41               | 30         | 1,708        | \$72,764      | \$43               | -34.8%                   | 4.9%         | 9.0%          | 4.9%               |
| 38117 - East Central/Poplar Perkins | 68         | 2,010        | \$209,056     | \$100              | 96         | 1,746        | \$175,014     | \$97               | 41.2%                    | -13.1%       | -16.3%        | -3.0%              |
| 38118 - Oakhaven/Parkway Village    | 72         | 1,388        | \$48,944      | \$35               | 54         | 1,462        | \$55,415      | \$38               | -25.0%                   | 5.3%         | 13.2%         | 8.6%               |
| 38119 - Quince/Ridgeway             | 43         | 2,380        | \$193,704     | \$81               | 37         | 2,169        | \$205,134     | \$95               | -14.0%                   | -8.9%        | 5.9%          | 17.3%              |
| 38120 - River Oaks                  | 40         | 3,015        | \$348,026     | \$115              | 34         | 3,024        | \$315,254     | \$104              | -15.0%                   | 0.3%         | -9.4%         | -9.6%              |
| 38122 - Berclair                    | 59         | 1,266        | \$59,991      | \$47               | 42         | 1,202        | \$65,955      | \$55               | -28.8%                   | -5.1%        | 9.9%          | 17.0%              |
| 38125 - Southeast Shelby County     | 52         | 2,504        | \$177,275     | \$70               | 57         | 2,175        | \$162,049     | \$73               | 9.6%                     | -13.1%       | -8.6%         | 4.3%               |
| 38126 - South Memphis               | 3          | 1,303        | \$14,699      | \$11               | 1          | 1,531        | \$27,500      | \$18               | -66.7%                   | 17.5%        | 87.1%         | 63.6%              |
| 38127 - Frayser                     | 58         | 1,306        | \$31,122      | \$24               | 80         | 1,236        | \$29,739      | \$24               | 37.9%                    | -5.4%        | -4.4%         | 0.0%               |
| 38128 - Raleigh                     | 87         | 1,462        | \$56,665      | \$39               | 60         | 1,381        | \$64,082      | \$46               | -31.0%                   | -5.5%        | 13.1%         | 17.9%              |
| 38133 - Bartlett/Brunswick          | 37         | 1,900        | \$155,588     | \$79               | 28         | 2,021        | \$173,798     | \$86               | -24.3%                   | 6.4%         | 11.7%         | 8.9%               |
| 38134 - Bartlett                    | 56         | 1,793        | \$109,906     | \$61               | 49         | 1,762        | \$118,207     | \$67               | -12.5%                   | -1.7%        | 7.6%          | 9.8%               |
| 38135 - Bartlett/Ellendale          | 57         | 1,941        | \$147,585     | \$75               | 55         | 2,047        | \$168,801     | \$83               | -3.5%                    | 5.5%         | 14.4%         | 10.7%              |
| 38138 - Germantown                  | 52         | 2,659        | \$279,480     | \$101              | 45         | 3,146        | \$339,124     | \$108              | -13.5%                   | 18.3%        | 21.3%         | 6.9%               |
| 38139 - Germantown East             | 26         | 3,459        | \$375,958     | \$109              | 23         | 3,372        | \$400,801     | \$113              | -11.5%                   | -2.5%        | 6.6%          | 3.7%               |
| 38141 - Hickory Hill South          | 35         | 1,602        | \$71,564      | \$45               | 41         | 1,441        | \$81,895      | \$57               | 17.1%                    | -10.0%       | 14.4%         | 26.7%              |
| All                                 | 1,574      | 1,954        | \$151,458     | \$76               | 1,470      | 1,904        | \$158,037     | \$80               | -6.6%                    | -2.6%        | 4.3%          | 5.3%               |
| Median                              |            |              | \$118,000     |                    |            |              | \$125,000     |                    |                          |              | 5.9%          |                    |

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