



1st Quarter 2018

Shelby County - Sales by Zip Code

Zip Code	1st Quarter 2017				1st Quarter 2018				% Change from 1st Quarter 2017			
	# of Sales	Average Size	Average Price	Average Price / Ft	# of Sales	Average Size	Average Price	Average Price / Ft	# of Sales	Average Size	Average Price	Average Price / Ft
38002 - Arlington	<u>211</u>	2,594	\$245,856	\$93	<u>216</u>	2,513	\$262,114	\$100	2.4%	-3.1%	6.6%	7.5%
38016 - Cordova-North	<u>212</u>	2,090	\$155,478	\$73	<u>240</u>	2,183	\$176,210	\$80	13.2%	4.4%	13.3%	9.6%
38017 - Collierville	<u>200</u>	2,970	\$333,859	\$107	<u>206</u>	2,961	\$362,717	\$113	3.0%	-0.3%	8.6%	5.6%
38018 - Cordova-South	<u>203</u>	2,213	\$173,226	\$76	<u>189</u>	2,160	\$188,772	\$85	-6.9%	-2.4%	9.0%	11.8%
38028 - Eads	<u>15</u>	3,859	\$415,000	\$108	<u>10</u>	4,599	\$590,990	\$129	-33.3%	19.2%	42.4%	19.4%
38053 - Millington	<u>70</u>	1,665	\$109,706	\$66	<u>79</u>	1,691	\$125,538	\$73	12.9%	1.6%	14.4%	10.6%
38103 - Downtown	<u>86</u>	1,662	\$287,629	\$173	<u>78</u>	1,504	\$250,960	\$163	-9.3%	-9.5%	-12.7%	-5.8%
38104 - Midtown	<u>92</u>	1,862	\$184,846	\$99	<u>80</u>	1,972	\$217,690	\$110	-13.0%	5.9%	17.8%	11.1%
38105 - Greenlaw	<u>6</u>	1,463	\$106,413	\$73	<u>9</u>	1,595	\$40,901	\$26	50.0%	9.0%	-61.6%	-64.4%
38106 - West Person/Elvis Presley	<u>52</u>	1,267	\$22,599	\$18	<u>61</u>	1,321	\$24,846	\$19	17.3%	4.3%	9.9%	5.6%
38107 - North Memphis	<u>54</u>	1,423	\$76,274	\$51	<u>59</u>	1,548	\$94,360	\$61	9.3%	8.8%	23.7%	19.6%
38108 - Jackson/Farmville	<u>43</u>	1,288	\$27,624	\$21	<u>56</u>	1,138	\$27,039	\$24	30.2%	-11.6%	-2.1%	14.3%
38109 - Westwood	<u>142</u>	1,284	\$43,053	\$33	<u>162</u>	1,209	\$41,141	\$34	14.1%	-5.8%	-4.4%	3.0%
38111 - University	<u>243</u>	1,612	\$132,208	\$81	<u>211</u>	1,441	\$113,986	\$79	-13.2%	-10.6%	-13.8%	-2.5%
38112 - Rhodes College	<u>53</u>	1,693	\$114,914	\$68	<u>82</u>	1,599	\$146,060	\$81	54.7%	-5.6%	27.1%	19.1%
38114 - Defense Depot	<u>57</u>	1,302	\$41,632	\$32	<u>46</u>	1,327	\$51,503	\$39	-19.3%	1.9%	23.7%	21.9%
38115 - Hickory Hill North	<u>129</u>	1,644	\$73,072	\$43	<u>108</u>	1,633	\$75,096	\$46	-16.3%	-0.7%	2.8%	7.0%
38116 - Whitehaven	<u>116</u>	1,686	\$66,562	\$39	<u>99</u>	1,594	\$71,572	\$45	-14.7%	-5.5%	7.5%	15.4%
38117 - East Central/Poplar Perkins	<u>228</u>	1,828	\$192,783	\$104	<u>208</u>	1,905	\$236,025	\$122	-8.8%	4.2%	22.4%	17.3%
38118 - Oakhaven/Parkway Village	<u>178</u>	1,445	\$58,028	\$40	<u>164</u>	1,470	\$65,545	\$44	-7.9%	1.7%	13.0%	10.0%
38119 - Quince/Ridgeway	<u>104</u>	2,292	\$167,397	\$73	<u>97</u>	2,324	\$204,245	\$88	-6.7%	1.4%	22.0%	20.5%
38120 - River Oaks	<u>68</u>	2,525	\$267,101	\$106	<u>65</u>	2,885	\$337,398	\$115	-4.4%	14.3%	26.3%	8.5%
38122 - Berclair	<u>104</u>	1,279	\$62,220	\$49	<u>120</u>	1,228	\$59,799	\$49	15.4%	-4.0%	-3.9%	0.0%
38125 - Southeast Shelby County	<u>144</u>	2,296	\$170,785	\$71	<u>154</u>	2,320	\$166,815	\$68	6.9%	1.0%	-2.3%	-4.2%
38126 - South Memphis	<u>4</u>	1,461	\$33,733	\$23	<u>7</u>	1,888	\$21,954	\$12	75.0%	29.2%	-34.9%	-47.8%
38127 - Frayser	<u>217</u>	1,231	\$31,715	\$26	<u>222</u>	1,251	\$38,299	\$31	2.3%	1.6%	20.8%	19.2%
38128 - Raleigh	<u>194</u>	1,477	\$56,662	\$38	<u>197</u>	1,453	\$64,095	\$44	1.5%	-1.6%	13.1%	15.8%
38133 - Bartlett/Brunswick	<u>94</u>	1,896	\$177,471	\$85	<u>91</u>	1,892	\$183,886	\$86	-3.2%	-0.2%	3.6%	1.2%
38134 - Bartlett	<u>127</u>	1,700	\$105,170	\$62	<u>117</u>	1,687	\$113,163	\$67	-7.9%	-0.8%	7.6%	8.1%
38135 - Bartlett/Ellendale	<u>163</u>	1,986	\$153,227	\$77	<u>127</u>	2,117	\$165,937	\$78	-22.1%	6.6%	8.3%	1.3%
38138 - Germantown	<u>104</u>	2,796	\$285,681	\$99	<u>100</u>	2,774	\$299,999	\$105	-3.8%	-0.8%	5.0%	6.1%
38139 - Germantown East	<u>57</u>	3,684	\$450,832	\$117	<u>66</u>	3,782	\$502,010	\$118	15.8%	2.7%	11.4%	0.9%
38141 - Hickory Hill South	<u>110</u>	1,469	\$83,326	\$57	<u>119</u>	1,582	\$93,692	\$58	8.2%	7.7%	12.4%	1.8%
All	3,880	1,880	\$147,399	\$76	3,845	1,875	\$159,274	\$80	-0.9%	-0.3%	8.1%	5.3%
Median			\$108,800				\$117,274				7.8%	

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