



4th Quarter 2018

Shelby County - Sales by Zip Code

Zip Code	4th Quarter 2017				4th Quarter 2018				% Change from 4th Quarter 2017			
	# of Sales	Average Size	Average Price	Average Price / Ft	# of Sales	Average Size	Average Price	Average Price / Ft	# of Sales	Average Size	Average Price	Average Price / Ft
38002 - Arlington	<u>263</u>	2,607	\$266,981	\$98	<u>256</u>	2,591	\$273,734	\$99	-2.7%	-0.6%	2.5%	1.0%
38016 - Cordova-North	<u>293</u>	2,237	\$179,819	\$79	<u>283</u>	2,110	\$180,779	\$84	-3.4%	-5.7%	0.5%	6.3%
38017 - Collierville	<u>269</u>	3,082	\$374,584	\$113	<u>251</u>	2,937	\$380,499	\$119	-6.7%	-4.7%	1.6%	5.3%
38018 - Cordova-South	<u>261</u>	2,239	\$190,201	\$82	<u>237</u>	2,226	\$192,673	\$85	-9.2%	-0.6%	1.3%	3.7%
38028 - Eads	<u>17</u>	4,189	\$550,243	\$131	<u>13</u>	3,716	\$413,808	\$120	-23.5%	-11.3%	-24.8%	-8.4%
38053 - Millington	<u>84</u>	1,830	\$142,028	\$78	<u>90</u>	1,707	\$130,043	\$77	7.1%	-6.7%	-8.4%	-1.3%
38103 - Downtown	<u>91</u>	1,702	\$284,269	\$161	<u>90</u>	1,736	\$300,267	\$174	-1.1%	2.0%	5.6%	8.1%
38104 - Midtown	<u>99</u>	2,073	\$214,279	\$103	<u>126</u>	1,907	\$212,216	\$110	27.3%	-8.0%	-1.0%	6.8%
38105 - Greenlaw	<u>9</u>	1,517	\$64,278	\$42	<u>6</u>	1,534	\$95,900	\$63	-33.3%	1.1%	49.2%	50.0%
38106 - West Person/Elvis Presley	<u>50</u>	1,283	\$24,510	\$19	<u>72</u>	1,233	\$26,525	\$22	44.0%	-3.9%	8.2%	15.8%
38107 - North Memphis	<u>64</u>	1,605	\$71,378	\$44	<u>90</u>	1,568	\$85,621	\$54	40.6%	-2.3%	20.0%	22.7%
38108 - Jackson/Farmville	<u>49</u>	1,130	\$27,600	\$24	<u>65</u>	1,126	\$36,132	\$32	32.7%	-0.4%	30.9%	33.3%
38109 - Westwood	<u>157</u>	1,374	\$49,513	\$36	<u>226</u>	1,300	\$50,540	\$37	43.9%	-5.4%	2.1%	2.8%
38111 - University	<u>251</u>	1,565	\$139,785	\$89	<u>238</u>	1,497	\$135,509	\$90	-5.2%	-4.3%	-3.1%	1.1%
38112 - Rhodes College	<u>73</u>	1,844	\$163,329	\$89	<u>93</u>	1,563	\$115,462	\$65	27.4%	-15.2%	-29.3%	-27.0%
38114 - Defense Depot	<u>55</u>	1,288	\$37,783	\$29	<u>82</u>	1,345	\$49,631	\$37	49.1%	4.4%	31.4%	27.6%
38115 - Hickory Hill North	<u>123</u>	1,669	\$86,012	\$52	<u>144</u>	1,604	\$77,080	\$48	17.1%	-3.9%	-10.4%	-7.7%
38116 - Whitehaven	<u>138</u>	1,621	\$68,858	\$42	<u>105</u>	1,672	\$79,998	\$48	-23.9%	3.1%	16.2%	14.3%
38117 - East Central/Poplar Perkins	<u>246</u>	1,821	\$198,532	\$109	<u>227</u>	1,770	\$213,276	\$120	-7.7%	-2.8%	7.4%	10.1%
38118 - Oakhaven/Parkway Village	<u>182</u>	1,361	\$62,245	\$45	<u>209</u>	1,417	\$64,019	\$44	14.8%	4.1%	2.9%	-2.2%
38119 - Quince/Ridgeway	<u>102</u>	2,324	\$206,377	\$89	<u>102</u>	2,150	\$193,416	\$90	0.0%	-7.5%	-6.3%	1.1%
38120 - River Oaks	<u>72</u>	3,024	\$364,227	\$119	<u>86</u>	3,159	\$402,140	\$120	19.4%	4.5%	10.4%	0.8%
38122 - Berclair	<u>151</u>	1,297	\$63,117	\$49	<u>152</u>	1,303	\$77,576	\$60	0.7%	0.5%	22.9%	22.4%
38125 - Southeast Shelby County	<u>145</u>	2,248	\$186,624	\$82	<u>168</u>	2,352	\$201,111	\$82	15.9%	4.6%	7.8%	0.0%
38126 - South Memphis	<u>3</u>	1,081	\$63,000	\$34	<u>6</u>	1,296	\$87,250	\$67	100.0%	19.9%	38.5%	97.1%
38127 - Frayser	<u>192</u>	1,246	\$35,409	\$28	<u>249</u>	1,217	\$43,081	\$35	29.7%	-2.3%	21.7%	25.0%
38128 - Raleigh	<u>198</u>	1,544	\$72,777	\$47	<u>226</u>	1,423	\$68,985	\$48	14.1%	-7.8%	-5.2%	2.1%
38133 - Bartlett/Brunswick	<u>97</u>	1,947	\$177,256	\$87	<u>115</u>	1,839	\$175,036	\$93	18.6%	-5.5%	-1.3%	6.9%
38134 - Bartlett	<u>186</u>	1,710	\$117,168	\$69	<u>165</u>	1,744	\$126,051	\$72	-11.3%	2.0%	7.6%	4.3%
38135 - Bartlett/Ellendale	<u>129</u>	2,054	\$175,152	\$85	<u>152</u>	2,048	\$177,577	\$86	17.8%	-0.3%	1.4%	1.2%
38138 - Germantown	<u>122</u>	2,848	\$304,478	\$100	<u>120</u>	2,768	\$327,203	\$114	-1.6%	-2.8%	7.5%	14.0%
38139 - Germantown East	<u>100</u>	3,801	\$459,625	\$118	<u>75</u>	3,555	\$452,047	\$123	-25.0%	-6.5%	-1.6%	4.2%
38141 - Hickory Hill South	<u>153</u>	1,542	\$97,152	\$63	<u>134</u>	1,481	\$96,107	\$65	-12.4%	-4.0%	-1.1%	3.2%
All	4,424	1,962	\$169,830	\$83	4,653	1,862	\$164,682	\$84	5.2%	-5.1%	-3.0%	1.2%
Median			\$132,500				\$125,000				-5.7%	

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